

01/07/2018

To whom it may concern RE: Tony Chappel / BTG Transport

Tony Chappel from BTG consulted to PMA Global for a period of approximately 2 years.

PMA warehouses approximately 30,000 pallets of finished goods in ANZ and employs 150 staff in this region.

In Tony's consulting capacity he assumed the position of warehouse operations manager and immediately displayed the ability to deal with people of all levels.

With a complete focus upon streamlining process and people his goal of increasing the operations net profit became reality.

Our net profit from warehousing operations was doubled within this 24 month period.

He has a keen eye for understanding the outcome required, and then developing the ideas and strategies to ensure results.

Tony's experience and people skills combined with a level-headed approach made the change process painless and enjoyable.

Additionally, during this period, the development and then instigation of a new proprietary WMS system was achieved with Tony sitting across the ideas, feasibility, reality check and roll-out phases.

I would highly recommend Tony and BTG groups services.

Regards,

Brett Raymont

Director – IT & Operations

PMA Global Pty Ltd